



**Finance Committee Agenda
February 18, 2026
City Hall, Council Chambers
73 Harlow St.
5:15 p.m.**

1. Bids/Purchases

- a. Backhoe (Life Cycle Costing) – Public Works – United Construction and Forestry - \$108,000
- b. Waive Bid Process – Common Use Passenger Processing System (CUPPS) – Airport - AeroCloud - \$193,394 per year

2. Resolve – Authorizing the City Manager to Accept and Appropriate \$320,603 in State of Maine Department of Transportation (MDOT) Funds for the Purpose of Funding New Mobile Fare Technology, an EV ADA Van, and 24 Three-Position Bike Racks

3. Interim Financial Statements – Fiscal Year Quarters One and Two Combined



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Backhoe - Loader

DEPARTMENT: Public Works

BUDGET AMOUNT: 150,000 **AMOUNT OF AWARD:** 108,000

ACCOUNT NUMBER: 7750-94001150

VENDOR(S) RECOMMENDED: United Construction and Forestry

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

An RFP for a Public Works -Backhoe resulted in three bids ranging from \$108,000.00 to \$146,100.00. Staff recommends awarding the backhoe purchase to United Construction and Forestry based on excellent past experience with the City. United Construction and Forestry was also the lowest bidder at \$108,000. Pricing for the backhoe was requested as life cycle costing and was budgeted for FY26 from Equipment Reserve. Staff requests approval to purchase the backhoe from United Construction and Forestry for \$108,000.



CITY OF BANGOR

City of Bangor Bid Tabulation
Bid: Backhoe/Loader (Life Cycle Costing)
Proposal No. P26-28

Bid Opening: February 4, 2026

	Beauregard Equipment, Inc.	United Construction and Forestry	Alta Equipment
	Hermon, ME	Hermon, ME	Scarborough, ME
Backhoe/Loader Price	\$ 186,600.00	\$ 163,000.00	\$ 165,513.00
Plus max total repairs for five years	\$ 8,500.00	\$ -	\$ 7,800.00
Subtotal	\$ 195,100.00	\$ 163,000.00	\$ 173,313.00
Less Trade-In	\$ 49,000.00	\$ 55,000.00	\$ 49,500.00
Less Guaranteed Buy-Back	\$ 53,000.00	\$ 64,000.00	\$ 30,000.00
Total "LifeCycle" Bid Amount	\$ 93,100.00	\$ 44,000.00	\$ 93,813.00
Year	2026	2026	2026
Make	Case	Deere	JCB
Model	580SNWT	320P	3CX-15 Super
Estimated delivery	Sixty Days	Not Indicated	Not Indicated
Does Equipment Meet Requested Specs	No	Yes	Yes



CITY OF BANGOR

City of Bangor Bid Tabulation
 Bid: Backhoe/Loader (Non-Life Cycle Costing)
 Proposal No. P26-28

Bid Opening: February 4, 2026

	Beauregard Equipment, Inc.	United Construction and Forestry	Alta Equipment
	Hermon, ME	Hermon, ME	Scarborough, ME
Backhoe/Loader Price	\$ 186,600.00	\$ 163,000.00	\$ 165,513.00
Less Trade-In: 2021 Deere 310SL	\$ 49,000.00	\$ 55,000.00	\$ 49,500.00
Total Bid Amount	\$ 137,600.00	\$ 108,000.00	\$ 116,013.00
Year	2026	2026	2026
Make	Case	Deere	JCB
Model	580SNWT	320P	3CX-15 Super
Estimated delivery	Sixty Days	Not Indicated	Not Indicated
Does Equipment Meet Requested Specs	No	Yes	Yes
Five-year Guaranteed Buy-Back Quote	\$ 53,000.00	\$ 64,000.00	\$ 30,000.00



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: BGR Airport Common Use Passenger Processing System (CUPPS)

DEPARTMENT: Airport

BUDGET AMOUNT: 193,394 (First Year) **AMOUNT OF AWARD:** 995,619

ACCOUNT: 8056-91001125

VENDOR(S) RECOMMENDED: AeroCloud

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

Bangor International Airport (BGR) utilizes common-use passenger processing equipment and software provided by AeroCloud Systems. Due to a significant increase in domestic air travel, the airport must expand this common-use system to all domestic boarding gates to support current operational demands within the scope of existing contracts. Commercial passenger travel through BGR has increased 22% from 2023 to 2025. The proposed expansion includes additional equipment and associated software licensing. The total cost will be paid over a five-year period, with the first-year expense totaling \$193,394. The current year price is within approved budget. Staff recommends waiving the bid process as a sole source. The airport will be expanding a system that is already in place. Implementing new equipment and software with another vendor would require replacing existing systems. The vendor has historically had a positive working relationship with both the City and BGR.

OPTION 1 - All OPEX						
Category	Year 1	Year 2	Year 3	Year 4	Year 5	TCV
Implementation	\$ 11,350	\$ 11,350	\$ 11,350	\$ 11,350	\$ 11,350	\$ 56,751
Software Licenses	\$ 143,798	\$ 143,798	\$ 143,798	\$ 153,145	\$ 163,099	\$ 747,638
Hardware	\$ 32,866	\$ 32,866	\$ 32,866	\$ 32,866	\$ 32,866	\$ 164,330
Spares	\$ 5,018	\$ 5,018	\$ 5,018	\$ 5,018	\$ 5,018	\$ 25,088
Shipping	\$ 362	\$ 362	\$ 362	\$ 362	\$ 362	\$ 1,812
Total	\$ 193,394	\$ 193,394	\$ 193,394	\$ 202,741	\$ 212,695	\$ 995,619



CITY OF BANGOR RESOLVE

02/23/2026

Date: 02/23/2026

Item No:

Assigned to Councilor:

Authorizing the City Manager to Accept and Appropriate \$320,603 in State of Maine Department of Transportation (MDOT) Funds for the Purpose of Funding New Mobile Fare Technology, an EV ADA Van, and 24 three position Bike Racks.

Be it Resolved by the City Council of the City of Bangor that, the City Manager is hereby authorized to accept and appropriate \$320,603 from the State of Maine Department of Transportation (MDOT) to fund New Mobile Fare Technology, an EV ADA Van, and 24 three-position Bike Racks.

**General Fund Revenues
December 2025**

Category	Full Budget 2026	Budget Projection Through December 2025	Actual 12/31/2025	Difference Between Actual vs Budget Projection	Actual as % of Projected Budget	Actual as % of Full Budget	Reference	Full Budget 2025	Budget Projection Through December 2024	Actual 12/31/2024	Difference Between Actual vs Budget Projection	Actual as % of Projected Budget	Actual as % of Full Budget
TAXES	74,398,624	37,199,312	40,179,622	2,980,310	108.01%	54.01%	1	73,751,951	36,875,976	35,286,241	(1,589,735)	95.69%	47.84%
LICENSES & PERMITS	826,025	413,013	890,422	477,410	215.59%	107.80%	2	833,025	416,513	517,551	101,039	124.26%	62.13%
FINES, FORFEIT, PENALTIES	22,000	11,000	41,650	30,650	378.64%	189.32%	3	23,000	11,500	43,545	32,045	378.65%	189.33%
REV FROM USE MONEY	1,824,390	912,195	472,695	(439,500)	51.82%	25.91%	4	1,949,890	974,945	719,778	(255,167)	73.83%	36.91%
INTERGOVERNMENTAL	21,351,201	10,675,601	10,678,650	3,050	100.03%	50.01%	5	19,699,410	9,849,705	8,805,107	(1,044,598)	89.39%	44.70%
CHARGES FOR SERVICE	6,420,981	3,210,491	3,821,114	610,624	119.02%	59.51%	6	5,931,066	2,965,533	3,229,531	263,998	108.90%	54.45%
TRANSFERS IN	3,290,254	1,645,127	1,547,972	(97,155)	94.09%	47.05%	7	3,210,071	1,605,036	1,701,807	96,772	106.03%	53.01%
OTHER	3,144,751	1,572,376	213,585	(1,358,791)	13.58%	6.79%	8	671,181	335,591	318,157	(17,434)	94.81%	47.40%
	<u>111,278,226</u>	<u>55,639,113</u>	<u>57,845,710</u>	<u>2,206,597</u>	<u>103.97%</u>	<u>51.98%</u>		<u>106,069,594</u>	<u>53,034,797</u>	<u>50,621,717</u>	<u>(2,413,080)</u>	<u>95.45%</u>	<u>47.73%</u>

December 2025 Anticipated % 50.00% Variances of more than 10% explained below

- 1 - Taxes include property and excise taxes. Property taxes are recorded as revenue when the bills are issued in July.
- 2 - Licenses & Permits are issued by the City Clerk's Office and Code Enforcement (i.e. victualer's and liquor licenses, building and electrical permits, etc.) - Revenues are higher than budget due to several licenses and building permits having higher than anticipated collections to date.
- 3 - Fines are primarily false alarm fees and ordinance or land use fines. These fees can occur at any time which can create out of line variances. - The increase over budget primarily relates to the vacant building fees which is not budgeted because the goal is zero.
- 4 - Rev from Use Money represents rental fees for Parks & Rec. facilities, interest earning and franchise fees; interest earnings lower due to reduction in cash balance and 1% decrease in APR; cable/network franchise fees have been steadily decreasing.
- 5 - Intergovernmental is primarily monies received from the State or Federal Government (i.e. General Assistance, Homestead, etc.). - Slightly lower but on par with budget. Relates to the timing of receipt posting.
- 6 - Charges for Services represents revenue from the various services provided to the public such as ambulance fees, bus fares, advertising, Parks & Rec. programs, etc. - On par with budget
- 7 - Transfers in include charges to the Proprietary Funds (Airport, Water Quality, etc.) for reimbursement for the services provided by the General Fund (i.e. Finance, Treasury, Human Resources, Legal, etc.). - Revenues are lower due to the timing of Departmental billings.
- 8 - Other represents transfers from fund balances, insurance settlements, sale of assets, etc. Transfers from fund balances are typically recorded towards the end of the year. This year, there was an additional 3 million budgeted as a transfer from benefit reserve to cover POB bond payment in June; actuals are relatively on par

**General Fund Expenditures
December 2025**

Category	Full Budget 2026	Budget Projection Through December 2025	Actual 12/31/2025	Difference Between Budget Projection vs Actual	Actual as % of Projected Budget	Actual as % of Full Budget	Reference	Full Budget 2025	Budget Projection Through December 2024	Actual 12/31/2024	Difference Between Budget Projection vs Actual	Actual as % of Projected Budget	Actual as % of Full Budget
CITY COUNCIL	40,137	20,068	12,495	7,574	62.26%	31.13%	1	37,021	18,511	14,577	3,934	78.75%	39.37%
RECORDS	1,209,547	604,773	540,112	64,661	89.31%	44.65%	2	1,021,386	510,693	521,848	(11,155)	102.18%	51.09%
ASSESSING	517,166	258,583	256,748	1,835	99.29%	49.65%	3	436,140	218,070	237,607	(19,537)	108.96%	54.48%
LEGAL	372,362	186,181	180,845	5,337	97.13%	48.57%	4	344,098	172,049	174,267	(2,218)	101.29%	50.64%
EXECUTIVE	1,689,349	844,675	868,124	(23,450)	102.78%	51.39%	5	1,775,293	887,646	683,424	204,222	76.99%	38.50%
HUMAN RESOURCES	336,021	168,010	155,017	12,993	92.27%	46.13%	6	360,531	180,265	157,049	23,216	87.12%	43.56%
MOTOR POOL	597,882	298,941	196,766	102,176	65.82%	32.91%	7	492,132	246,066	270,876	(24,810)	110.08%	55.04%
BAT	6,432,251	3,216,126	2,481,313	734,813	77.15%	38.58%	8	5,903,377	2,951,688	2,892,621	59,067	98.00%	49.00%
FINANCE	1,136,132	568,066	619,638	(51,572)	109.08%	54.54%	9	1,052,375	526,187	532,224	(6,037)	101.15%	50.57%
INSURANCE	556,648	278,324	596,238	(317,914)	214.22%	107.11%	10	465,588	232,794	1,320,666	(1,087,872)	567.31%	283.66%
PLANNING	379,348	189,674	168,866	20,808	89.03%	44.51%	11	334,903	167,452	146,690	20,762	87.60%	43.80%
ECONOMIC DEVELOPME	480,105	240,052	228,140	11,913	95.04%	47.52%	12	548,161	274,081	308,709	(34,629)	112.63%	56.32%
CODE ENFORCEMENT	825,257	412,629	361,714	50,915	87.66%	43.83%	13	759,446	379,723	365,366	14,356	96.22%	48.11%
POLICE	15,696,023	7,848,012	7,820,681	27,331	99.65%	49.83%	14	14,435,896	7,217,948	7,245,733	(27,785)	100.38%	50.19%
FIRE	14,610,490	7,305,245	7,518,519	(213,274)	102.92%	51.46%	15	13,650,439	6,825,219	6,573,026	252,194	96.30%	48.15%
HEALTH & COMMUN SE	3,334,822	1,667,411	1,528,103	139,308	91.65%	45.82%	16	3,082,432	1,541,216	1,443,711	97,505	93.67%	46.84%
RECREATION	3,596,714	1,798,357	1,956,085	(157,728)	108.77%	54.39%	17	3,192,787	1,596,393	1,892,133	(295,740)	118.53%	59.26%
PUBLIC SERVICES	12,633,429	6,316,714	5,917,418	399,296	93.68%	46.84%	18	12,263,007	6,131,504	6,110,590	20,913	99.66%	49.83%
DEBT SERVICE	3,508,483	1,754,242	1,355,065	399,177	77.25%	38.62%	19	3,507,507	1,753,754	1,536,389	217,364	87.61%	43.80%
TAX INCREMENT FINA	872,389	436,195	613,184	(176,990)	140.58%	70.29%	20	989,688	494,844	664,003	(169,159)	134.18%	67.09%
PENSION & OTHER FR	3,063,420	1,531,710	115,645	1,416,065	7.55%	3.78%	21	2,971,631	1,485,816	182,970	1,302,846	12.31%	6.16%
TRANSFERS	1,153,250	576,625	1,153,250	(576,625)	200.00%	100.00%	22	976,000	488,000	976,000	(488,000)	200.00%	100.00%
OTHER AGENCIES	7,512,491	3,756,246	6,332,631	(2,576,386)	168.59%	84.29%	23	7,228,908	3,614,454	7,158,028	(3,543,574)	198.04%	99.02%
	80,553,715	40,276,858	40,976,594	(699,737)	101.74%	50.87%		75,828,746	37,914,373	41,408,510	(3,494,137)	109.22%	54.61%

December 2025 Anticipated % 50.00% Variances of more than 10% explained below

- 1 - City Council - Last year, increased expense due to training session; FY26 budget included the cost of conferences/training
- 2 - Records (City Clerk & Treasury) - Expenditures are on par with budget.
- 3 - Assessing - Expenditures are on par with budget.
- 4 - Legal - Expenditures are on par with budget.
- 5 - Executive (City Manager) - Expenditures are on par with budget.
- 6 - Human Resources - Expenditures are on par with budget.
- 7 - Motor Pool - Significant decrease in expense of approximately \$70k for parts, OT, and fuel. OT expenses were lower than expected as staffing was not an issue.
- 8 - Community Connector - Expenditures decreased when compared to last year due spending less on capital.
- 9 - Finance - On par with budget
- 10 - Insurance (Worker's Comp, Property, General Liability, Auto, etc.) - Expenditures are higher due to timing of premium payments and allocation of costs to other Departments.
- 11 - Planning - Expenditures are on par with budget.
- 12 - Economic Development - Change in staffing, one less position.
- 13 - Code Enforcement - Expenditures are on par with budget.
- 14 - Police - Expenditures are on par with budget.
- 15 - Fire - Expenditures are on par with budget.
- 16 - Health & Community Services - Expenditures are on par with budget.
- 17 - Recreation - Expenditures are on par with budget.
- 18 - Public Services - Expenditures are on par with budget.
- 19 - Debt Service - 2013 bonds getting close to maturity so payments decreased
- 20 - Tax Increment Financing - Decreased the budget for FY26 because multiple credit enhancement agreements expired.
- 21 - Pension & Other Fringe (Pension Bonds, Retiree State Group Life, Unemployment) - The pension obligation bond debt service is paid in June
- 22 - Transfers (Approved Capital Projects) - Transfers from operating to capital fund for capital projects, approved through the budget process. Difference relates to the timing of the transfers.
- 23 - Other Agencies (Library, County Taxes, etc.) - Payments/contributions are made as incurred or generated quarterly.