



**Finance Committee
February 2, 2026
Council Chambers, 73 Harlow St.
5:15 p.m.
Agenda**

1. Bids/Purchases

- a. AFM Plow Truck – Airport – Airport Technologies, Inc. - \$542,716
- b. Baggage Belt Upgrade – Airport – Harris Hill Automation, LLC - \$41,493
- c. Fuel Farm and Storage Facility Engineering Services Phase I – Airport – Stantec Consulting Inc - \$862,000
- d. Boom Flail Mower – Public Works – Alamo Group - \$43,981
- e. Emergency Truck – Public Works – Darling’s Ford - \$65,200
- f. Small Plow Truck – Public Works – Darling’s Ford - \$66,893
- g. Sanford Brook Stormwater Trunk Phase I – Stormwater – Sargent Corp - \$436,982



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: AFM - Plow Truck

DEPARTMENT: Airport

BUDGET AMOUNT: 705,000 **AMOUNT OF AWARD:** 542,716

ACCOUNT NUMBER: 8504-91001150

VENDOR(S) RECOMMENDED: Airport Technologies

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

An RFP for the purchase of an AFM - Plow Truck resulted in one bid from Airport Technologies for \$542,716.00 with an extended warranty. Per the NotifyME system on the City of Bangor website, 30 vendors received notification of this RFP.

The Airport budgeted the purchase of the AFM - Plow Truck for FY26.

Staff requests approval for the purchase of the AFM - Plow Truck from Airport Technologies for \$542,716.00.



CITY OF BANGOR

City of Bangor Bid Tabulation
 Bid: AFM Plow Truck
 Proposal No. P26-25

Bid Opening: January 21, 2026

	Airport Technologies
	Sothport, MB
AFM Plow Truck Price	\$ 523,516.00
Year:	2026
Make:	Snow Mauler
Model:	PV-400
Price for Extended Power Train Warranty	\$19,200.00
Grand Total with Extended Warranty	\$542,516.00
Estimated time of delivery	16 weeks
Length of Warranty	12 months



CITY OF BANGOR ORDER

02/09/2026

Date: 02/09/2026

Item No:

Assigned to Councilor:

Authorizing the Purchase of a 2026 Snow Mauler Plow Truck for the Airport from Airport Technologies, Inc. for \$542,716 Including Extended Warranty

Whereas, the City of Bangor bid out the purchase of a plow truck; and

Whereas, on January 21, 2026, the City received one bid from Airport Technologies with an extended warranty.

Be it Ordered by the City Council of the City of Bangor that, the bid for \$542,716 for the airport plow truck is hereby awarded to Airport Technologies Inc.



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Baggage Belt Upgrade (Hardware & Software)

DEPARTMENT: Airport

BUDGET AMOUNT: \$ 41,493 **AMOUNT OF AWARD:** \$ 41,493

ACCOUNT NUMBER: 8506 - 73020600

VENDOR(S) RECOMMENDED: Harris Hill Automation, LLC.

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

Airport staff is requesting Finance Committee approval to award this contract for Baggage Belt Upgrade to Harris Hill Automation, Poland, ME.

Awarding of Contract to Harris Hill Automation, LLC. to provide and install primary and back-up baggage servers in the Transportation Security Administration baggage inspection room at Bangor International Airport (BGR). Three (3) bid responses were reviewed and evaluated based on the criteria outlined in the RFP. The bid selected met all criteria and was the lowest price bid.

Funds for this project have been identified from savings in other capital projects.

Airport staff will be available at the Finance Committee meeting to address any questions or concerns.



CITY OF BANGOR

City of Bangor Bid Tabulation
Bid: Airport International Baggage Upgrade
Proposal No. P26-21

Bid Opening: January 7, 2026

	Harris Hill Automation, LLC.	Control Touch Systems, LLC.	Industrial Builders, Inc.
	Poland, ME	Louisville, KY	Buffalo, MO
Backup Server Replacement Price	\$ 22,434.00	\$ 35,294.10	\$ 39,817.50
Primary Server Replacement Price	\$ 19,059.00	\$ 41,153.14	\$ 39,817.50
Total Project Cost	\$ 41,493.00	\$ 76,447.25	\$ 79,635.00



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Fuel Farm and Storage Facility Engineering Services - Design Phase I

DEPARTMENT: Airport

BUDGET AMOUNT: \$ 900,000 **AMOUNT OF AWARD:** \$ 862,000

ACCOUNT NUMBER: 8589-91008375

VENDOR(S) RECOMMENDED: Stantec Consulting, Inc.

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

Airport staff is requesting Finance Committee approval to award this bid to Stantec Consulting, Inc., Portland, ME. Six (6) responses were received and reviewed. The Selection Committee evaluated the submissions based on the criteria outlined in the RFQ.

Stantec showed their expertise and exceeded expectations demonstrating a high degree of experience with fueling construction projects. Their engineers are based in their Portland office, providing proximity advantages.

The Airport conducted an Independent Fee Estimate (IFE) which came in at \$990,544.50. Stantec's proposal was well below the IFE at \$862,000 and as such, the Airport requests this bid be awarded to Stantec.

The City has a positive past experience with Stantec Consulting. They performed the transit study for the City's Community Connector in 2020. Airport staff will be available at the Finance Committee meeting to address any questions or concerns.



CITY OF BANGOR

City of Bangor Bid Tabulation
Bid: BGR - Engineering Services - Fuel Facility
Proposal #: P25-64

Bid Opening: July 9, 2025

Argus Consulting, Inc	PEMY Consulting	Stantec Consulting Services Inc	JET Infrastructure	Campos EPC
Overland Park, KS	Pleasant Hill, CA	Portland, ME	Highlands Park, CO	Denver, CO

Pond & Company
Peachtree Corners, GA



CITY OF BANGOR ORDER

02/09/2026

Date: 02/09/2026

Item No:

Assigned to Councilor:

Awarding Contract to Stantec Consulting Inc. to Provide Fuel and Storage Facility Engineering Services - Design Phase 1 for Bangor International Airport

Be it Ordered by the City Council of the City of Bangor to award a contract to Stantec Consulting Inc. to provide Fuel and Storage Facility Engineering Services - Design Phase 1 for Bangor International Airport (BGR) is hereby approved.



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Boom Flail Mower

DEPARTMENT: Public Works

BUDGET AMOUNT: 75,000 **AMOUNT OF AWARD:** 43,981

ACCOUNT NUMBER: 7766-91001100

VENDOR(S) RECOMMENDED: Alamo Group

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

An RFP for the replacement of a Public Works boom flail mower resulted in one bid from Alamo Group for \$43,981.24. Per the NotifyME system on the City of Bangor website, 30 vendors received notifications of this RFP. Public Works budgeted the replacement of the boom flail mower for FY26. Staff requests approval for the purchase of the Public Works - boom flail mower from Alamo Group for \$43,981.24.



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City of Bangor Bid Tabulation
Bid: Boom Flail Mower
Proposal No. P26-24

Bid Opening: January 21, 2026

	Alamo Group
	Skowhegan, ME
Price	\$ 43,981.24
Estimated Delivery	Two to four weeks
Warranty in years	1 year
Service Address	9 Green St., Skowhegan, ME 04976



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Emergency Truck

DEPARTMENT: Public Works

BUDGET AMOUNT: 76,875 **AMOUNT OF AWARD:** 65,200

ACCOUNT NUMBER: 7712-91001150

VENDOR(S) RECOMMENDED: Darling's Ford

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

An RFP for a Public Works - Emergency Truck resulted in three bids ranging from \$63,235.20 to \$66,514.00. Staff recommends awarding the vehicle purchase to Darling's Ford based on past positive experience, product quality, and extensive history with the City. Public Works - Emergency Truck and Small Plow Truck are budgeted for FY26 at a budget amount of \$153,750 for both (or \$76,875 each). Staff requests approval to purchase of the Public Works - Emergency Truck from Darling's Ford for \$65,200.00.



CITY OF BANGOR

City of Bangor Bid Tabulation

Bid: Emergency Truck

Proposal No. P26-26

Bid Opening: January 28, 2026

	Mohawk Chevrolet	O'Connor Auto Park	Darlings Ford
	Ballston Spa, NY	Augusta, ME	Bangor, ME
Price	\$ 63,235.20	\$ 66,514.00	\$ 65,200.00
Year	2026	2026	2026
Make	Chevrolet	GMC	Ford
Model	Silverado 2500 WT	Sierra 2500 Crew Cab	F250 Crew
Estimated delivery	120 days	90-120 days	16-18 weeks
Warranty terms in years	Five year Powertrain Three year bumper to bumper	Three years/36K miles bumper to bumper Five years/100K miles Powertrain	Three year/36K miles Five year/100K
Service address	Any Chevy Dealership	GM Dealers Nationwide	403 Hogan Rd., Bangor



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Small Plow Truck

DEPARTMENT: Public Works

BUDGET AMOUNT: 76,875 **AMOUNT OF AWARD:** 66,893

ACCOUNT NUMBER: 7712-91001150

VENDOR(S) RECOMMENDED: Darling's Ford

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

An RFP for a Public Works - Small Plow Truck resulted in four bids ranging from \$66,893.00 to \$74,213.00. Staff recommends awarding the vehicle purchase to Darling's Ford based on past positive experience, product quality, and extensive history with the City.

Public Works - Emergency Truck and Small Plow Truck are budgeted for FY26 at a budget amount of \$153,750 for both (or \$76,875 each). Staff requests approval to purchase of the Public Works - Small Plow Truck from Darling's Ford for \$66,893.00.



City of Bangor Bid Tabulation
Small Plow Truck
Proposal No. P26-27

Bid Opening: January 28, 2026

CITY OF BANGOR

	Serra Chevrolet	Mohawk Chevrolet	O'Connor GMC	Darlings Ford
	Nashville, TN	Ballston Spa, NY	Augusta, ME	Bangor, ME
Price	\$ 73,215.00	\$ 74,213.00	\$ 66,957.00	\$ 66,893.00
Year	2026	2026	2026	2026
Make	Chevrolet	Chevrolet	GMC	Ford
Model	Silverado 2500 HD	Silverado 2500 WT	Sierra 2500 Regular Cab	F250 4X4
Estimated delivery	120 Days	120 Days	90-120 Days	12-14 Weeks
Warranty terms in years	Three years/36K miles bumper to bumper Five years/100K miles Powertrain	Three years/36K miles bumper to bumper Five years/100K miles Powertrain	Three years/36K miles bumper to bumper Five years/100K miles Powertrain	Three year/36K miles Five year/100K
Service address	293 Hogan Rd, Bangor	Any Chevy Dealership	GM Dealers Nationwide	403 Hogan Rd. Bangor



CITY OF BANGOR **AWARD RECOMMENDATION**

BID ITEMS: Sanford Brook Stormwater Trunk - Phase I

DEPARTMENT: Stormwater

BUDGET AMOUNT: 450,000 **AMOUNT OF AWARD:** 436,982

ACCOUNT NUMBER: Stormwater Unassigned Funds - Pending Council Approval

VENDOR(S) RECOMMENDED: Sargent Corp.

Past Experience with Vendor : Excellent Good Fair
 Poor None

OTHER COMMENTS:

The City Council will have a second reading to appropriate \$450,000 in Stormwater Unassigned Funds for this Project on February, 9, 2026. If funding is approved, we request that the construction contract be reviewed for approval in the February 9, 2026 City Council Meeting also.

This work is to install a stormwater trunk line from Main Street to Second Street across the YMCA site that is currently under construction in order to allow for future sewer separation. The project is located on privately owned property that is currently an active major construction site. Although there are extensive cost and logistical benefits to performing this work while the ground is already open for construction, doing so requires us to work with a small list of vendors approved by the property owner and their contractor. This requirement precludes the City from fully competitively bidding the project, and it therefore is a sole source procurement. The Director of Engineering requested and received 3 estimates from contractors that are pre-authorized by the site owner and contractor to complete this work ranging from \$436,982.00 to \$486,270. We hereby request approval to enter into a construction contract with the vendor that provided the lowest estimate, Sargent Corporation, of Stillwater, Maine in the amount of \$436,982.00, contingent upon approval of funding by City Council.



CITY OF BANGOR ORDER

02/09/2026

Date: 02/09/2026

Item No:

Assigned to Councilor:

Authorizing the City Manager to enter into a Contract with Sargent Corporation to Install a Stormwater Trunk Line at the Sanford Brook Drainage Area in the Amount of \$436,982

Be it Ordered by the City Council of the City of Bangor that,

The City Manager enters into a Contract with Sargent Corporation in the Amount of \$436,982 to Install a Stormwater Trunk Line at the Sanford Brook Drainage area at the YMCA Site.